Strategic Plan Goal	YEAR 1 2013-2014	YEAR 2 2014-2015	YEAR 3 2015-2016	YEAR 4 2016-2017	YEAR 5 2017-2018	OUTCOME(S)
Employee Benefits Overall Goal: Maintain a competitive and comprehensive benefits package for all staff that attracts and retains the best and brightest in their respective field.	JULY - DECEMBER  Transform current Insurance Committee into "Benefits Advisory Committee"  Select cross-section of District staff for Benefits Advisory Committee (some carryover from Insurance Committee may happen) with term limits  Work with Benefits Advisory Committee to establish benefits mission and have Personnel Committee recommend	JULY - DECEMBER  Review data point benchmarks  Conduct employee provider satisfaction survey  Explore the relationship between employee wellness and employee benefit programs for full integration and maximization of both programs  JANUARY - JUNE  Consider plan design	JULY - DECEMBER  Review data point benchmarks  Conduct employee provider satisfaction survey  Issue personal annual total compensation statements to all employees  JANUARY - JUNE  Research and consider plan design options for sick leave, short-term disability, long-term	JULY - DECEMBER  Review data point benchmarks Conduct employee provider satisfaction survey  JANUARY - JUNE Research and consider non-traditional benefits with Personnel Committee recommendation to Board by May and implementation by October 1	JULY - DECEMBER  Review data point benchmarks  Conduct employee provider satisfaction survey  JANUARY - JUNE  Consider possible updates/changes to health and dental insurances based on data points and employee provider satisfaction surveys	Transform the current Insurance Committee into a "Benefits Advisory Committee" and utilize this Committee to inform Personnel Committee and Board of Education decisions on employee benefits.  Collaboratively establish a benefits mission agreed upon by the Board of Education, Administration, and a cross- section of District staff.  Research and consider non- traditional benefits to distinguish the District from other employers
SUCCESS  Successful implementation of Benefits Advisory Committee  Benefits mission established  Establish and regularly review data point benchmarks to continuously monitor and measure competitiveness and comparability  Employee satisfaction rate with providers at 95% or higher  Annual health insurance renewals shall be below annual medical trend increases  All employees have an established retirement benefit outlined in the Employee Handbook or Board Policy	<ul> <li>Personnel Committee shall establish data point benchmarks to continuously monitor and measure competitiveness and comparability</li> <li>JANUARY - JUNE</li> <li>Research and consider plan design options for health insurance with Personnel Committee recommendation to Board by May and implementation by October 1</li> <li>Research and consider plan design options for dental insurance with Personnel Committee recommendation to Board by May and implementation by October 1</li> </ul>	options for health insurance to better integrate with wellness programs with Personnel Committee recommendation to Board by May and implementation by October 1  Research and consider plan design options for retirement benefits with Personnel Committee recommendation to Board by May and implementation by October 1	disability and life insurance with Personnel Committee recommendation to Board by May and implementation by October 1			during the recruitment process and to retain staff.  Research and consider plan design options for the traditional benefits (health, dental, life, long term disability, etc.) that offer the employee competitive and comprehensive coverage while allowing the District to utilize its financial resources in the most efficient manner possible.  Design the benefit package to remain compliant with state and federal regulations, taking advantage of possible cost saving measures available to the District while considering the impact to the employee.  Explore the relationship between employee wellness and employee benefit programs.  Develop a retirement benefit package that is beneficial to both the employee and the District.

Strategic Plan Goal	YEAR 1 2013-2014	YEAR 2 2014-2015	YEAR 3 2015-2016	YEAR 4 2016-2017	YEAR 5 2017-2018	OUTCOME(S)
Employee Wellness Overall Goal: Create a culture and environment that supports all District staff and their dependents in focusing on their personal health and well-being.	<ul> <li>Establish data point benchmarks to continuously monitor and measure employee wellness and participation</li> <li>Explore and establish</li> </ul>	JULY - DECEMBER  Review data point benchmarks  Conduct wellness programming  Explore the relationship between employee wellness and employee benefit programs for full integration and maximization of both programs  Research and consider best practices in wellness from other employers	JULY - DECEMBER  Review data point benchmarks  Conduct wellness programming  JANUARY - JUNE  Conduct health risk assessments and biometrics  Conduct wellness programming	JULY - DECEMBER  Review data point benchmarks  Conduct wellness programming  JANUARY - JUNE  Conduct health risk assessments and biometrics  Conduct wellness programming	JULY - DECEMBER  Review data point benchmarks  Conduct wellness programming  JANUARY - JUNE  Conduct health risk assessments and biometrics  Conduct wellness programming	Transform the current Student Nutrition & Wellness Committee into a "District Wellness Committee" that focuses on student and employee nutrition and wellness.  Utilize this Committee to
MEASURES OF SUCCESS  Participation of 95% or higher of all covered individuals in health risk assessments and/or other established wellness programs  Employee participation of 50% or higher in health plan sponsored wellness reimbursement programs  Establish and regularly review data point benchmarks to continuously monitor and measure employee wellness and participation	annual wellness programs throughout the District that are beneficial to both the employee and the District (this may include programs through Associated Financial Group)  JANUARY - JUNE  Seek community partnerships to better establish employee wellness program for next year  Conduct health risk assessments and biometrics	JANUARY - JUNE  Conduct wellness programming  Consider plan design options for health insurance to better integrate with wellness programs with Personnel Committee recommendation to Board by May and implementation by October 1  Conduct health risk assessments and biometrics				establish wellness programs throughout the District.  Create staff wellness programs that are beneficial to both the employee and the District.  Further develop partnerships with community based businesses and organizations to assist the District in developing and implementing District wellness programs.

Strategic Plan Goal	YEAR 1 2013-2014	YEAR 2 2014-2015	YEAR 3 2015-2016	YEAR 4 2016-2017	YEAR 5 2017-2018	OUTCOME(S)
District Nutrition Programming Overall Goal: Develop and maintain a nutrition program that provides meals that are healthy, nutritious, and appealing while meeting state and federal food service standards and continuing to be fiscally viable.  MEASURES OF SUCCESS Implement "Harvest Item of the Month" into school lunch menus Serve a minimum of three (3) new "from scratch" recipes per year Standardize current recipes An inventory of all food service equipment along with a retirement and replacement schedule will be established Program shall remain self-sufficient Establish a system to monitor and measure District Nutrition Program use and satisfaction, to minimize waste and to maximize catering revenue	Pesearch alternative scheduling models to maximize students' meal time as part of overall calendar study & development  Establish system to monitor and measure program use and satisfaction, to minimize waste and to maximize catering revenue  Train staff on three (3) new "from scratch" menu items  Standardize one-sixth of recipes  JANUARY - JUNE  Revisit training on three (3) new "from scratch" menu items  Plan "Harvest Items of the Month" for next year  Standardize one-sixth of recipes  Training staff for quantity food production  Provide a recommendation to the District Administrator and Board regarding alternative scheduling to maximize students' meal time at the joint meeting in May as part of overall calendar study & development	JULY - DECEMBER  Review data points and adjust menus accordingly Train staff on three (3) new "from scratch" menu items  Standardize one-sixth of recipes  Update equipment inventory on three (3) district buildings  Provide a recommendation to the District Administrator and Board regarding alternative scheduling to maximize students' meal time as part of the overall calendar study & development  JANUARY - JUNE  Revisit training on three (3) new "from scratch" menu items  Plan "Harvest Items of the Month" for next year  Standardize one-sixth of recipes  Train staff for quantity food production  Update equipment inventory on the other three (3) district buildings  Provide recommendations on the retirement and replacement of equipment to the District Administrator and Board by the joint meeting in May	JULY - DECEMBER  Review data points and adjust menus accordingly  Train staff on three (3) new "from scratch" menu items  Standardize one-sixth of recipes  Develop catering program through research of best practices in other districts  Explore partnership with High School culinary program (Pro Start)  JANUARY - JUNE  Revisit training on three (3) new "from scratch" menu items  Plan "Harvest Items of the Month" for next year  Standardize one-sixth of recipes  Train staff for quantity food production  Provide finalized catering program materials to the District Administrator and Board by the joint meeting in May	JULY - DECEMBER  Review data points and adjust menus accordingly  Train staff on three (3) new "from scratch" menu items  Train staff on catering offerings  Launch internal advertising campaign for catering opportunities  JANUARY - JUNE  Revisit training on three (3) new "from scratch" menu items  Revisit training on catering offerings  Plan "Harvest Items of the Month" for next year  Train staff for quantity food production  Launch external advertising campaign for catering opportunities	JULY - DECEMBER  Review data points and adjust menus accordingly  Train staff on three (3) new "from scratch" menu items  Monitor and adjust catering program offerings and marketing program as needed  JANUARY - JUNE  Revisit training on three (3) new "from scratch" menu items  Plan "Harvest Items of the Month" for next year  Train staff for quantity food production  Monitor and adjust catering program offerings and marketing program as needed	Develop working relationships with local/regional providers to procure fresh food items for the school food service program.  Become less dependent on pre-made, processed food by increasing the use of "from scratch" menu items.  Provide training to food service staff for quantity food production to promote consistency.  Explore alternative scheduling models to maximize the students' meal time.  Develop a capital equipment plan for the food service department to meet changing nutritional needs, the changing serving needs of staff, and to be able to retire and replace equipment prior to the end of its useful life.  Evaluate and further develop catering offerings to become an established and reliable revenue source for the program.  The program will remain fiscally viable without requiring assistance from the general fund for operations.

Strategic Plan Goal	YEAR 1 2013-2014	YEAR 2 2014-2015	YEAR 3 2015-2016	YEAR 4 2016-2017	YEAR 5 2017-2018	OUTCOME(S)
Buildings & Grounds Overall Goal: Develop and maintain a facilities and grounds management program that is recognized as a standard in the industry with a focus on a clean, safe environment while incorporating green energy solutions.  MEASURES OF SUCCESS  • Projects will be prioritized and completed based on need  • A space utilization plan shall be formalized and implemented to meet the District's projected enrollment and operational needs as well as the needs of the community  • Feasibility study will be completed on all possible green energy measures  • All schools will be recognized for green energy efforts	JULY - DECEMBER  Develop recommendations of all possible green energy projects  Continue seeking Energy Star certification for all buildings  Consider upgrading at least one (1) piece of buildings & grounds equipment  JANUARY - JUNE  Conduct feasibility study on all possible green energy projects  Continue seeking Energy Star certification for all buildings  Consider upgrading at least one (1) piece of buildings & grounds equipment  Prepare "Green Report" for Annual Meeting	JULY - DECEMBER  Conduct enrollment/community needs study following completion of third Friday count  Study available storage space for vehicles, equipment and other District property  Consider upgrading at least one (1) piece of buildings & grounds equipment  JANUARY - JUNE  Develop a formal long range space plan based on results of enrollment/community needs study and storage space study with presentation to the District Administrator and Board by the joint meeting in May  Consider upgrading at least one (1) piece of buildings & grounds equipment  Prepare "Green Report" for Annual Meeting	Research a systems management program to better manage records, work orders, etc. and provide analysis tools for the department     Consider upgrading at least one (1) piece of buildings & grounds equipment  JANUARY - JUNE     Recommend systems management program to District Administrator and Board by the joint meeting in May     Consider upgrading at least one (1) piece of buildings & grounds equipment     Prepare "Green Report" for Annual Meeting	JULY - DECEMBER  Implement systems management program Prioritize projects throughout the District utilizing the systems management program Consider upgrading at least one (1) piece of buildings & grounds equipment  JANUARY - JUNE Monitor and adjust systems management program Utilize systems management program to develop an inventory of Buildings & Grounds equipment in the District Consider upgrading at least one (1) piece of buildings & grounds equipment Prepare "Green Report" for Annual Meeting	JULY - DECEMBER  • Monitor and adjust systems management program  • Consider upgrading at least one (1) piece of buildings & grounds equipment  JANUARY - JUNE  • Consider upgrading at least one (1) piece of buildings & grounds equipment  • Prepare "Green Report" for Annual Meeting	Ensure that the District's infrastructure can accommodate the District's ever changing needs.  Prioritize projects throughout the District. Improve systems management in the Buildings & Grounds Department for better records and analysis allowing for continual improvement in the program.  Develop and implement an enrollment space plan to meet the current and future needs of the District including possible use of vacant property.  Upgrade grounds equipment on a regular basis to improve the functions of the grounds management program.  Study available storage space for vehicles, equipment and other District property to maximize the District's capital investment.  Pursue additional green energy measures and recognitions for all buildings.

Strategic Plan Goal	YEAR 1 2013-2014	YEAR 2 2014-2015	YEAR 3 2015-2016	YEAR 4 2016-2017	YEAR 5 2017-2018	OUTCOME(S)
Operational Technology Overall Goal: Ensure that all technology supports the academic and operational functions of the District.	JULY - DECEMBER  • Establish system to monitor and measure technology support effectiveness and overall employee satisfaction • Update obsolescence plan by December 31 to prepare for budget planning • Consider implications of Smarter Balanced	<ul> <li>JULY - DECEMBER</li> <li>Implement the recommendations of the security study</li> <li>Review data points and adjust program accordingly</li> <li>Update obsolescence plan by December 31 to prepare for budget planning</li> <li>Evaluate the use of a paperless system for Board of Education &amp; Administrative meetings with recommendation by the January joint meeting</li> <li>Consider implications of Smarter Balanced</li> </ul>	JULY - DECEMBER  Review data points and adjust program accordingly  Implement research for development of infrastructure for file access, file sharing and use of productivity software to ensure appropriate remote access to district technology resources  Update obsolescence plan by December 31 to prepare for budget	JULY - DECEMBER  Implement recommendations of Student Information System study  Review data points and adjust program accordingly  Update obsolescence plan by December 31 to prepare for budget planning  Implement systems management program  Prioritize	JULY - DECEMBER  Review data points and adjust program accordingly  Utilize systems management program to establish systems to introduce and support new end-user devices ensuring all hardware devices are inventoried, supported and configured to best support end-user needs  Update obsolescence	Continue to make improvements to our technology planning, prioritizing, purchasing and accessibility.  Assure all hardware devices are inventoried, supported and configured to best support enduser needs.  Annually update obsolescence plan in light of changing needs and emerging technologies.  Establish systems to introduce and support new end-user
<ul> <li>MEASURES OF SUCCESS</li> <li>Satisfaction survey will be given annually and results shared with all stakeholders</li> <li>Monitoring system using help desk software data will be established to measure technology support effectiveness, the functionality systems and drive continuous improvements</li> <li>Security study with recommendations will be completed and implemented</li> <li>District obsolescence plan will be updated annually</li> <li>Appropriate secure remote access will be provided to District technology resources</li> <li>Service agreements shall be continually reviewed and monitored for effectiveness and to ensure vendors understand the District's expectations</li> </ul>	Assessment and Educator Effectiveness requirements  JANUARY - JUNE  Complete a security study with recommendations to District Administrator and Board by the joint meeting in May  Review service agreements for the upcoming year  Consider implications of Smarter Balanced Assessment and Educator Effectiveness requirements	Smarter Balanced Assessment and Educator Effectiveness requirements Evaluate data systems management procedures  JANUARY - JUNE Implement the recommendations for use of a paperless system with the Board of Education & Administration as of May 1 Review service agreements for the upcoming year Inventory all non-curricular software along with a written plan that accounts for changes and/or upgrades Research & develop infrastructures for file access, file sharing and use of productivity software Implement Smarter Balanced Assessment and Educator Effectiveness requirements Establish data systems management procedures	prepare for budget planning  Research a systems management program to better manage records, work orders, etc. and provide analysis tools for the department  Conduct Student Information System study  JANUARY - JUNE  Recommend systems management program to District Administrator and Board by the joint meeting in May  Review service agreements for the upcoming year  Provide recommendations from Student Information System study	<ul> <li>Prioritize         maintenance needs,         work orders &amp; major         projects throughout         the District utilizing         the systems         management         program</li> <li>Monitor and adjust         systems         management         program</li> <li>Utilize systems         management         program to develop         an inventory of         Technology         equipment and         infrastructure in the         District</li> <li>Review service         agreements for the         upcoming year</li> </ul>	Update obsolescence plan by December 31 to prepare for budget planning     Continue monitoring and adjusting of systems management program  JANUARY - JUNE     Ensure equity in technology access across buildings utilizing systems management program data     Review service agreements for the upcoming year	devices.  Further develop infrastructures for file access, file sharing and use of productivity software.  Complete a security study and implement recommendations.  Formulate a plan which oversees all non-curricular software to account for changes and/or upgrades.  Continue to improve Internet and WiFi access.  Expand the utilization of multimedia technologies.  Establish systems to measure technology support effectiveness and overall employee satisfaction.  Evaluate the use of technology and implement solutions where feasible to move towards a

paperless system.

Risk Management / Loss Prevention  Overall Goal: Develop and implement a comprehensive isk management program that mitigates the District's exposures to loss and creates an awareness of safe practices and a culture of safety.  MEASURES OF SUCCESS  - The Safety Committee will utilize loss date collection methods to analyze the effectiveness of the safety program and make enhancements where needed - Formal written disaster recovery plan and the energency response plan will be developed and implemented a collection methods to analyze the effectiveness of the safety program and make enhancements where needed - Formal written disaster recovery plan and the mergency response plan will be developed and implemented and make plant and the mergency response plan will be updated on a regular of the developed and implemented to the program and make modifications as necessary  - Safety Committee to develop measurement tool report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share annual safety report to be reviewed semi-annually by Safety Committee to share recovery plan and share recove
shall develop quarterly digital safety newsletter to be launched in August  Secondary in a District worker's compensation modification rate of .90 or less (1.00 is average)  Zero lost time worker's compensation claims  The District's five (5) year worker's compensation loss ratio  Shall develop quarterly digital safety newsletter to be launched in August  Committee  Conduct annual safety survey with results to be incorporated into annual safety survey with results to be incorporated into annual safety survey with results to be incorporated into annual safety survey with results to be incorporated into annual safety survey with results to be incorporated into annual safety survey with results to be incorporated into annual safety survey with results to be incorporated into annual safety survey with results to be incorporated into annual safety report worker's compensation loss ratio

Strategic Plan Goal	YEAR 1 2013-2014	YEAR 2 2014-2015	YEAR 3 2015-2016	YEAR 4 2016-2017	YEAR 5 2017-2018	OUTCOME(S)
Business & Financial Operations Overall Goal: Enhance the financial operations of the District to make them more efficient as well as transparent and understandable to all stakeholders.  MEASURES OF SUCCESS  A Business Operations and Procedures Manual shall be completed, maintained and available to all stakeholders. Such a manual may include such things as detailed purchasing procedures, budget procedures and timelines, human resources process details, etc.  A library of tutorials on business and financial processes shall be available to all staff  Automate as many financial processes as possible	JULY - DECEMBER  Compile electronic copies of materials from processes throughout the year  JANUARY - JUNE  Compile electronic copies of materials from processes throughout the year	JULY - DECEMBER  Compile electronic copies of materials from processes throughout the year  Study financial processes that can be automated via Skyward  JANUARY - JUNE  Compile electronic copies of materials from processes throughout the year  Recommend and rollout plan/timeline of financial processes to be completed via Skyward	JULY - DECEMBER  Compile electronic copies of materials from processes throughout the year  Rollout financial processes to be completed via Skyward  JANUARY - JUNE  Compile electronic copies of materials from processes throughout the year  Rollout financial processes to be completed via Skyward	JULY - DECEMBER  • Formally compile a Business Operations and Procedures Manual  • Develop library of tutorials on business and financial processes  • Rollout financial processes to be completed via Skyward  JANUARY - JUNE  • Finalize Business Operations and Procedures Manual  • Develop library of tutorials on business and financial processes  • Rollout financial processes  • Rollout financial processes to be completed via Skyward	JULY - DECEMBER  Update Business Operations and Procedures Manual as needed  Develop library of tutorials on business and financial processes  Rollout financial processes to be completed via Skyward  JANUARY - JUNE  Update Business Operations and Procedures Manual as needed  Develop library of tutorials on business and financial processes	Effectively communicate with stakeholders regarding the rationale for processes and procedures used in the business and financial operations of the District to allow for greater understanding of necessary requirements.  Streamline the processes and procedures to maximize efficiency by leveraging all available technological resources.  Publish a "Business Operations and Procedures Manual" that outlines all business processes in an understandable manner.

Strategic Plan Goal	YEAR 1 2013-2014	YEAR 2 2014-2015	YEAR 3 2015-2016	YEAR 4 2016-2017	YEAR 5 2017-2018	OUTCOME(S)
Finance & Budgeting Overall Goal: Develop and maintain a financial plan to support the implementation of the academic strategic plan that is transparent and fiscally prudent.  MEASURES OF SUCCESS  • Five (5) year projections shall be presented annually to the Board of Education to initiate budget planning for the next fiscal year  • The District will maximize the opportunity provided by the retirement of the referendum debt used to fund the High School  • A plan to leverage the retirement of the referendum debt used to fund geothermal installations shall be drafted by July 1, 2018  • An open enrollment study with recommendations shall be completed  • Alternative revenue sources and partnerships (sponsorship, open enrollment, etc.) shall increase over the five year period	<ul> <li>Finalize 2013-14 budget and present five (5) year projection to initiate budget planning for 2014-15</li> <li>Plan for referendum to be presented to electorate in Spring, 2014 with Board approval at the November, 2013 Board meeting</li> <li>JANUARY - JUNE</li> <li>Communicate the referendum on the ballot in Spring, 2014</li> </ul>	Finalize 2014-15 budget and present five (5) year projection to initiate budget planning for 2015-16     Study open enrollment in conjunction with the enrollment/community needs study under "Buildings & Grounds" focus with recommendations to be made by the May joint meeting     Develop formalized process for staffing additions to be used in the 2015-16 budget process by the January joint meeting  JANUARY - JUNE     Study open enrollment in conjunction with the enrollment/community needs study under "Buildings & Grounds" focus and make recommendations by the May joint meeting	<ul> <li>JULY - DECEMBER</li> <li>Finalize 2015-16         budget and present         five (5) year projection         to initiate budget         planning for 2016-17</li> <li>Develop a list of         current partnerships         with other agencies         and organizations</li> <li>JANUARY - JUNE</li> <li>Finalize list of current         partnerships with other         agencies and         organizations</li> <li>Plan for referendum to         be presented to         electorate in Spring,         2017 with Board         approval at the         November, 2016         Board meeting</li> </ul>	<ul> <li>JULY - DECEMBER</li> <li>Finalize 2016-17 budget and present five (5) year projection to initiate budget planning for 2017-18</li> <li>Develop "exploratory" list of partnerships with other agencies and organizations</li> <li>JANUARY - JUNE</li> <li>Develop "exploratory" list of partnerships with other agencies and organizations</li> <li>Pursue "exploratory" list of partnerships with other agencies and organizations</li> <li>Communicate the referendum on the ballot in Spring, 2017</li> </ul>	<ul> <li>JULY - DECEMBER</li> <li>Finalize 2017-18         budget and present five         (5) year projection to         initiate budget planning         for 2018-19</li> <li>Plan for the retirement         of \$2 million of         referendum approved         debt in 2020-21</li> <li>Develop "exploratory"         list of partnerships with         other agencies and         organizations</li> <li>Pursue "exploratory" list         of partnerships with         other agencies and         organizations</li> <li>JANUARY - JUNE</li> <li>Formalize an initial plan         to leverage the         retirement of \$2 million         of referendum approved         debt in 2020-21</li> <li>Develop-"exploratory"         list of partnerships with         other agencies and         organizations</li> <li>Pursue "exploratory" list         of partnerships with         other agencies and         organizations</li> <li>Pursue "exploratory" list         of partnerships with         other agencies and         organizations</li> </ul>	Project the financial needs of the District given imposed external limitations on unknown variables.  Incorporate into the long range fiscal projections a debt retirement strategy that maximizes the District's ability to support its programs and services while considering the impact to local taxpayers.  Develop a long term fiscal strategy to maintain high level programs and services within state and federally imposed fiscal constraints.  Conduct an open enrollment study to guide future planning.  Maximize alternative revenue sources.  Explore partnerships with other agencies and organizations in an effort to effectively reduce costs.